

Sandia Nordic Ski Club

Top Line Summary of Income and Expenses

Fiscal Years 2018 – YTD Dec 5, 2025

Data for All Charts Taken Directly from
Annual Income and Expense Statements

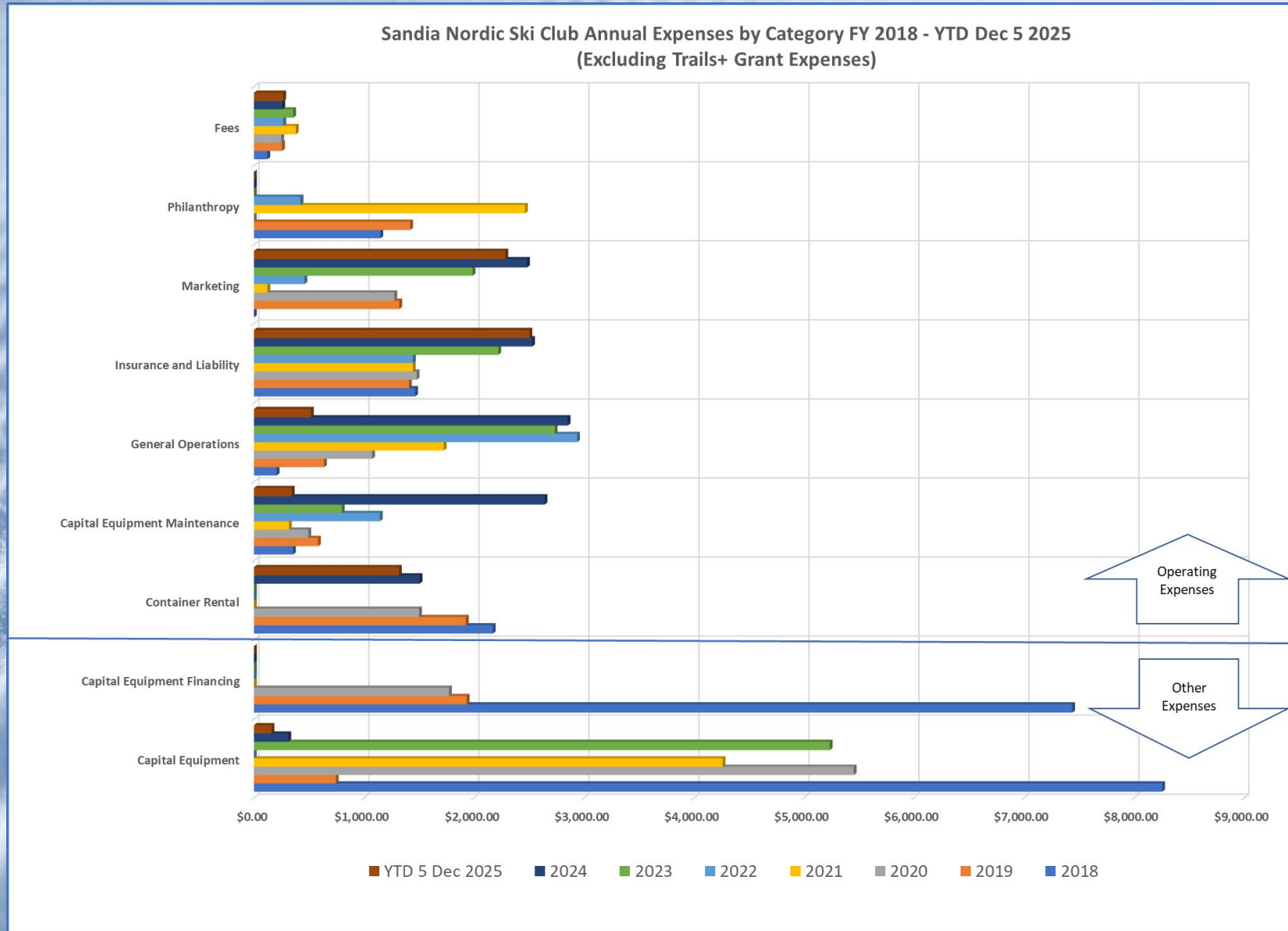


Summary of Income and Expenses FY 2018 – FYTD Dec 5, 2025*

Sandia Nordic Ski Club, Inc. Total Revenue FY 2018 -YTD Dec 5 2025 (Excluding Trails+ Grant Income)										
Income	2018	2019	2020	2021	2022	2023	2024	YTD Dec 5 2025	Total	7 Year Average
Membership Fees	\$645.00	\$3,285.00	\$2,975.00	\$2,115.00	\$3,745.00	\$5,260.00	\$4,500.00	\$3,695.00	\$26,220.00	\$3,277.50
Donations	\$12,375.00	\$10,140.36	\$9,605.00	\$14,390.71	\$8,517.60	\$9,663.24	\$6,688.69	\$3,826.15	\$75,206.75	\$9,400.84
Other*	\$0.00	\$0.00	\$980.17	\$15.11	\$0.00	\$600.00	\$0.00	\$1,532.61	\$3,127.89	\$390.99
Total	\$13,020.00	\$13,425.36	\$13,560.17	\$16,520.82	\$12,262.60	\$15,523.24	\$11,188.69	\$9,053.76	\$104,554.64	\$13,069.33
* Other income excluding Trails+ Grant Income										
Total Expenses (Excluding Trails+ Grant Expenses)										
Expense	2018	2019	2020	2021	2022	2023	2024	YTD Dec 5 2025	Total	7 Year Average
Capital Equipment	\$8,256.83	\$744.91	\$5,452.85	\$4,260.76	\$0.00	\$5,234.23	\$312.54	\$160.36	\$24,422.48	\$3,052.81
Capital Equipment Financing	\$7,438.79	\$1,934.76	\$1,773.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,147.08	\$1,393.39
Container Rental	\$2,171.38	\$1,927.37	\$1,501.35	\$0.00	\$0.00	\$0.00	\$1,506.72	\$1,318.38	\$8,425.20	\$1,053.15
Capital Equipment Maintenance	\$354.97	\$582.71	\$494.59	\$318.58	\$1,145.15	\$798.88	\$2,642.14	\$344.29	\$6,681.31	\$835.16
General Operations	\$207.11	\$637.38	\$1,075.00	\$1,725.71	\$2,937.93	\$2,734.67	\$2,852.39	\$518.36	\$12,688.55	\$1,586.07
Insurance and Liability	\$1,465.43	\$1,409.72	\$1,479.60	\$1,444.60	\$1,445.67	\$2,221.92	\$2,529.34	\$2,505.01	\$14,501.29	\$1,812.66
Marketing	\$0.00	\$1,321.76	\$1,276.95	\$122.89	\$459.29	\$1,988.11	\$2,482.75	\$2,286.01	\$9,937.76	\$1,242.22
Philanthropy	\$1,150.00	\$1,420.81	\$0.00	\$2,464.05	\$424.31	\$0.00	\$0.00	\$0.00	\$5,459.17	\$682.40
Fees	\$122.19	\$255.77	\$249.50	\$381.20	\$267.32	\$357.12	\$258.46	\$266.54	\$2,158.10	\$269.76
Total	\$21,166.70	\$10,235.19	\$13,303.37	\$10,717.79	\$6,679.67	\$13,334.93	\$12,584.34	\$7,398.95	\$95,420.94	\$11,927.62
Core Operating Expenses (Excluding Trails+ Grant Expenses)										
Expense	2018	2019	2020	2021	2022	2023	2024	YTD Dec 5 2025	Total	7 Year Average
Container Rental	\$2,171.38	\$1,927.37	\$1,501.35	\$0.00	\$0.00	\$0.00	\$1,506.72	\$1,318.38	\$8,425.20	\$1,053.15
Capital Equipment Maintenance	\$354.97	\$582.71	\$494.59	\$318.58	\$1,145.15	\$798.88	\$2,642.14	\$344.29	\$6,681.31	\$835.16
General Operations	\$207.11	\$637.38	\$1,075.00	\$1,725.71	\$2,937.93	\$2,734.67	\$2,852.39	\$518.36	\$12,688.55	\$1,586.07
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Marketing	\$0.00	\$1,321.76	\$1,276.95	\$122.89	\$459.29	\$1,988.11	\$2,482.75	\$2,286.01	\$9,937.76	\$1,242.22
Philanthropy	\$1,150.00	\$1,420.81	\$0.00	\$2,464.05	\$424.31	\$0.00	\$0.00	\$0.00	\$5,459.17	\$682.40
Fees	\$122.19	\$255.77	\$249.50	\$381.20	\$267.32	\$357.12	\$258.46	\$266.54	\$2,158.10	\$269.76
Total	\$5,471.08	\$7,555.52	\$6,076.99	\$6,457.03	\$6,679.67	\$8,100.70	\$12,271.80	\$7,238.59	\$59,851.38	\$7,481.42
Net Income (Total Income Less Core Operating Expenses)										
Expense	2018	2019	2020	2021	2022	2023	2024	YTD Dec 5 2025	Total	7 Year Average
Total Income	\$13,020.00	\$13,425.36	\$13,560.17	\$16,520.82	\$12,262.60	\$15,523.24	\$11,188.69	\$9,053.76	\$104,554.64	\$13,069.33
Core Operating Expenses	\$5,471.08	\$7,555.52	\$6,076.99	\$6,457.03	\$6,679.67	\$8,100.70	\$12,271.80	\$7,238.59	\$59,851.38	\$7,481.42
Net Income	\$7,548.92	\$5,869.84	\$7,483.18	\$10,063.79	\$5,582.93	\$7,422.54	-\$1,083.11	\$1,815.17	\$44,703.26	\$5,587.91

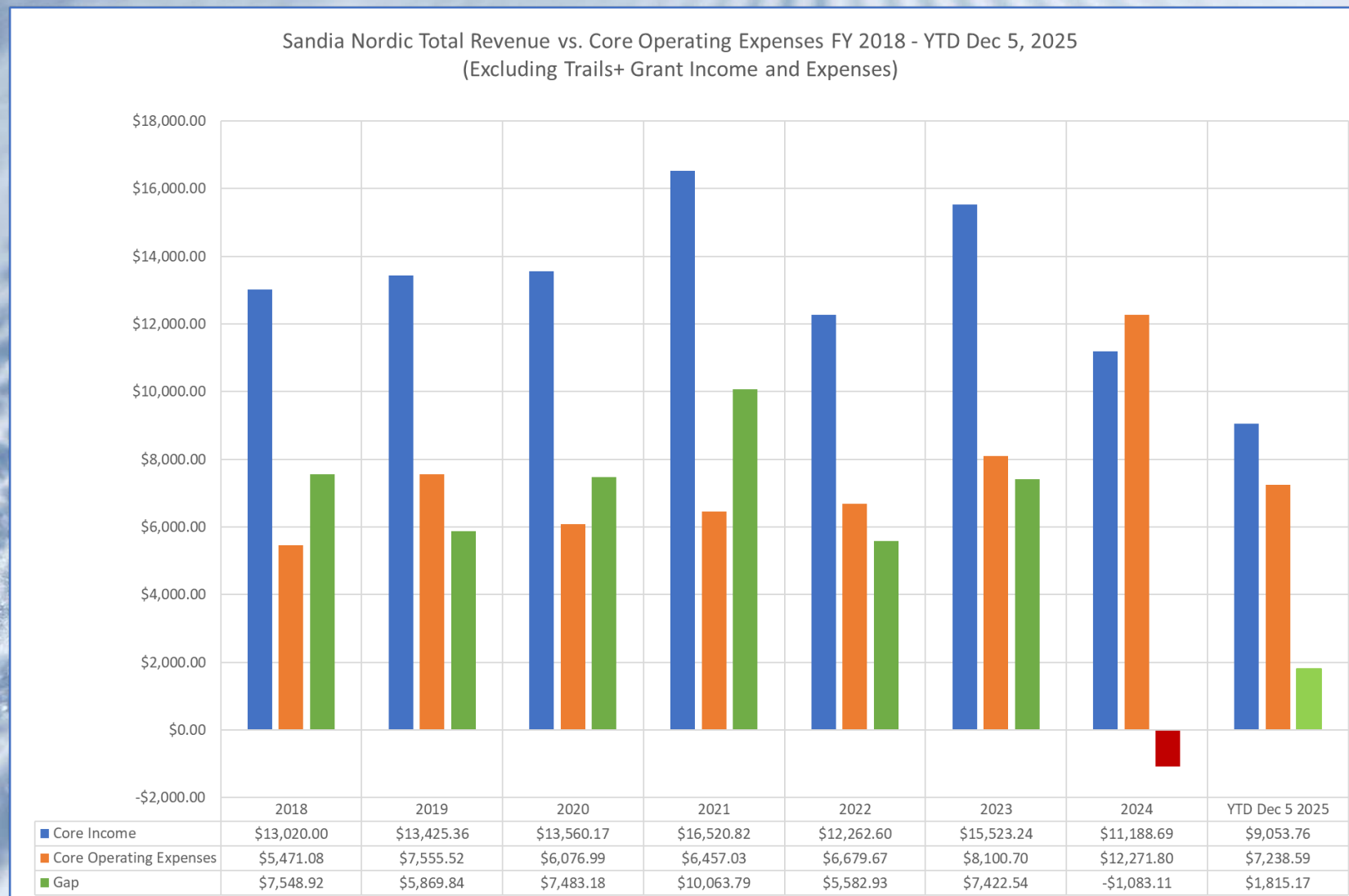
*Sandia Nordic Ski Club was incorporated in April, 2017; data for that year excluded since it was not a full Fiscal Year.

Summary of Expenses FY 2018 – FYTD Dec 5, 2025*



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Summary Income vs. Core Operating Expenses FY 2018 – FYTD Dec 5, 2025*



Key Takeaways:

- Revenue generated via membership fees and donations generally exceeds our annual core operating expenses.
- 2023 core operating expenses increased as a result of adding a new Grizzly to our grooming stable.
- 2024 operating expenses exceeded revenue due to atypical expenses for website update and ATV track rebuild.
- YTD Dec 5, 2025 Income lower than average due to poor snow January – March and absence of remaining 3 weeks of revenue.