

Sandia Nordic Ski Club Top Line Summary of Income and Expenses Fiscal Years 2017-2024

Data for All Charts Taken Directly from
Annual Income and Expense Statements



Summary of Income and Expenses FY 2018 - FY 2024*

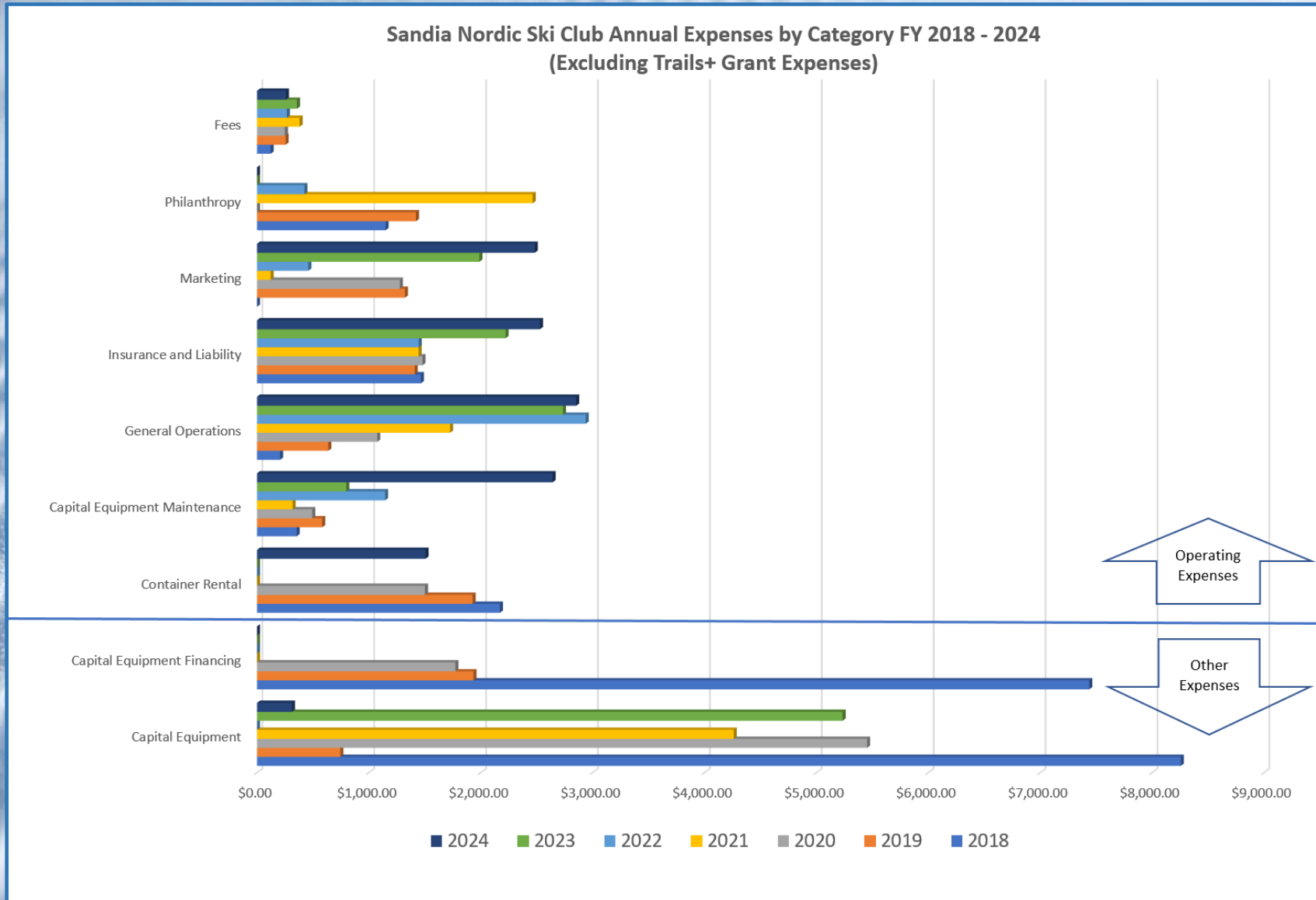
Sandia Nordic Ski Club, Inc. Income FY 2018 -2024 (Excluding Trails+ Grant Income)									
Income	2018	2019	2020	2021	2022	2023	2024	Total	7 Year Average
Membership Fees	\$645.00	\$3,285.00	\$2,975.00	\$2,115.00	\$3,745.00	\$5,260.00	\$4,500.00	\$22,525.00	\$3,217.86
Donations	\$12,375.00	\$10,140.36	\$9,605.00	\$14,390.71	\$8,517.60	\$9,663.24	\$6,688.69	\$71,380.60	\$10,197.23
Total	\$13,020.00	\$13,425.36	\$12,580.00	\$16,505.71	\$12,262.60	\$14,923.24	\$11,188.69	\$93,905.60	\$13,415.09

Total Expenses (Excluding Trails+ Grant Expenses)									
Expense	2018	2019	2020	2021	2022	2023	2024	Total	7 Year Average
Capital Equipment	\$8,256.83	\$744.91	\$5,452.85	\$4,260.76	\$0.00	\$5,234.23	\$312.54	\$24,262.12	\$3,466.02
Capital Equipment Financing	\$7,438.79	\$1,934.76	\$1,773.53	\$0.00	\$0.00	\$0.00	\$0.00	\$11,147.08	\$1,592.44
Container Rental	\$2,171.38	\$1,927.37	\$1,501.35	\$0.00	\$0.00	\$0.00	\$1,506.72	\$7,106.82	\$1,015.26
Capital Equipment Maintenance	\$354.97	\$582.71	\$494.59	\$318.58	\$1,145.15	\$798.88	\$2,642.14	\$6,337.02	\$905.29
General Operations	\$207.11	\$637.38	\$1,075.00	\$1,725.71	\$2,937.93	\$2,734.67	\$2,852.39	\$12,170.19	\$1,738.60
Insurance and Liability	\$1,465.43	\$1,409.72	\$1,479.60	\$1,444.60	\$1,445.67	\$2,221.92	\$2,529.34	\$11,996.28	\$1,713.75
Marketing	\$0.00	\$1,321.76	\$1,276.95	\$122.89	\$459.29	\$1,988.11	\$2,482.75	\$7,651.75	\$1,093.11
Philanthropy	\$1,150.00	\$1,420.81	\$0.00	\$2,464.05	\$424.31	\$0.00	\$0.00	\$5,459.17	\$779.88
Fees	\$122.19	\$255.77	\$249.50	\$381.20	\$267.32	\$357.12	\$258.46	\$1,891.56	\$270.22
Total	\$21,166.70	\$10,235.19	\$13,303.37	\$10,717.79	\$6,679.67	\$13,334.93	\$12,584.34	\$88,021.99	\$12,574.57

Core Operating Expenses (Excluding Trails+ Grant Expenses)									
Expense	2018	2019	2020	2021	2022	2023	2024	Total	7 Year Average
Container Rental	\$2,171.38	\$1,927.37	\$1,501.35	\$0.00	\$0.00	\$0.00	\$1,506.72	\$7,106.82	\$1,015.26
Capital Equipment Maintenance	\$354.97	\$582.71	\$494.59	\$318.58	\$1,145.15	\$798.88	\$2,642.14	\$6,337.02	\$905.29
General Operations	\$207.11	\$637.38	\$1,075.00	\$1,725.71	\$2,937.93	\$2,734.67	\$2,852.39	\$12,170.19	\$1,738.60
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Philanthropy	\$1,150.00	\$1,420.81	\$0.00	\$2,464.05	\$424.31	\$0.00	\$0.00	\$5,459.17	\$779.88
Fees	\$122.19	\$255.77	\$249.50	\$381.20	\$267.32	\$357.12	\$258.46	\$1,891.56	\$270.22
Total	\$5,471.08	\$7,555.52	\$6,076.99	\$6,457.03	\$6,679.67	\$8,100.70	\$12,271.80	\$52,612.79	\$7,516.11

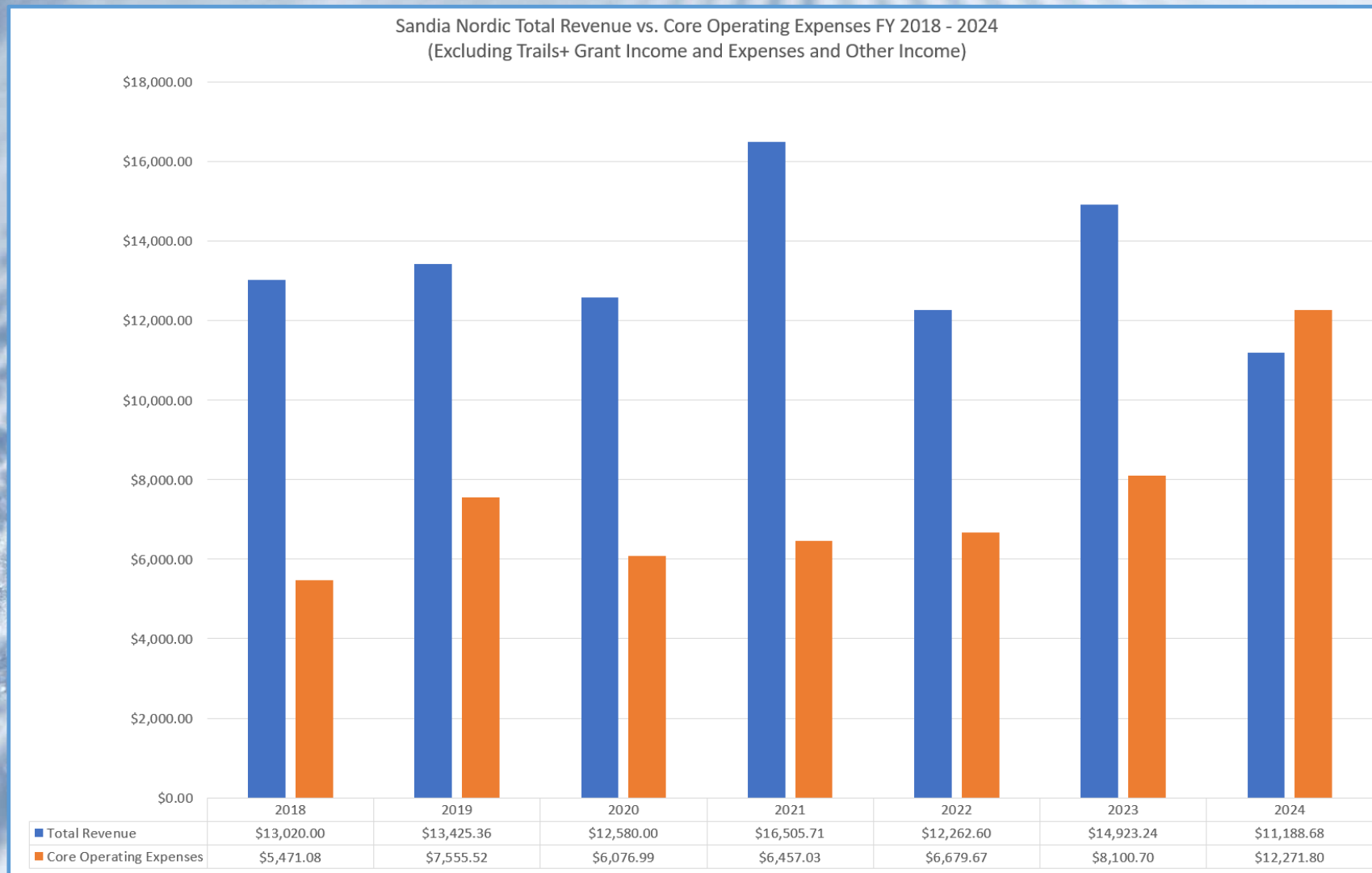
*Sandia Nordic Ski Club was incorporated in April, 2017; data for that year excluded since it was not a full Fiscal Year.

Summary of Expenses FY 2018 - FY 2024*



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Summary Income vs. Core Operating Expenses FY 2017 - FY 2024*



Key Takeaways:

- Revenue generated via membership fees and donations continues to exceed our annual core operating expenses.
- 2023 core operating expenses increased as a result of adding a new Grizzly to our grooming stable.
- 2024 operating expenses exceeded revenue due to atypical expenses for website update and ATV track rebuild.



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